



Vernita Naylor is a Small Business Ambassador, Founder (Jabez Enterprise Group - JEGroup) and Published Author. As a Small Business Ambassador, she advocates for issues and policies that affect individuals, and small businesses. She has lent her voice to the following: White House; press releases; newsletters; business journals; publications and market research, advisory and policy firms; on Capitol Hill (<https://www.youtube.com/watch?v=LB2QXbmW6G8&index=4&list=WL>) and the Centennial Small Business Sign-On letter to President Obama. In 2015, JEGroup was chosen Top 100 Small Pioneering Business nationwide and received a special White House invitation to be a voice for business owners. In 2016, Vernita was invited to speak on Capitol Hill with Senators Reid and Heinrich. This year, JEGroup was chosen Top 50 Small Business and is being invited to speak at a Small Business Policy Forum.

As the Founder, Jabez Enterprise Group (JEGroup), which provides education and support services, to business owners, non-profit organizations and Fortune 500 and government buying agencies, her goal is to make a difference in how education is being provided. Vernita has a passion for stimulating the economy, removing barriers and educating individuals, business owners and groups that seek to create economic wealth and freedom through various channels. Her work in the business development, supplier diversity, and government contracting marketplace allows her the ability to teach these principles.

She is a Published Author, *Get the Cheese, Avoid the Traps: An Interactive Guide to Government Contracting*, a step-by-step, interactive guide on the supplier diversity and government contracting programs. The supplier diversity and government contracting programs are a multi-billion dollar industry in partnership with vendors throughout the world. *Get the Cheese, Avoid the Traps* is the supplemental guide of choice for not only business owners but buying agencies. She is currently working on the 2nd Edition of the guide which will feature industry experts from buying agencies and contracting officers to nonprofit organizations and business owners that have been able to benefit from this resource.

Vernita is a Certified Construction Project Manager, U.C. Berkeley and Business Manager, B.S. Degree, San Francisco State University. She sits on several advisory councils, policy and commission boards. For more information about our training programs or to book Vernita for a speaking engagement contact us at www.jabezenterprisegroup.com.